

**Exam Pass Rate at First Attempt by Course Provider from December 1st, 2019 to November 30th, 2020:**

| Competency                                   | Ethics Civil Code    |            | Ethics Common Law    |            | Life Insurance       |            | A&S                  |            | Seg. Funds           |            |
|--|----------------------|------------|----------------------|------------|----------------------|------------|----------------------|------------|----------------------|------------|
| Course Provider                              | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  |
| <b>NATIONAL</b>                              | <b>1848</b>          | <b>79%</b> | <b>12978</b>         | <b>82%</b> | <b>13482</b>         | <b>82%</b> | <b>14365</b>         | <b>82%</b> | <b>13292</b>         | <b>76%</b> |
| Advocis-Foran                                | 110                  | 83%        | 479                  | 98%        | 545                  | 95%        | 555                  | 95%        | 532                  | 95%        |
| Business Career College                      | N/A                  | N/A        | 1700                 | 70%        | 1506                 | 68%        | 1645                 | 69%        | 1471                 | 65%        |
| Combined Insurance                           | 62                   | 61%        | 184                  | 86%        | N/A                  | N/A        | 238                  | 82%        | N/A                  | N/A        |
| CSI  | 89                   | 94%        | 279                  | 100%       | 296                  | 100%       | 297                  | 100%       | 301                  | 99%        |
| IFSE   | 233                  | 90%        | 1304                 | 91%        | 1292                 | 93%        | 1469                 | 91%        | 1286                 | 88%        |
| Industrielle Alliance                        | 595                  | 83%        | N/A                  | N/A        | 589                  | 89%        | 577                  | 89%        | 582                  | 83%        |
| La Capitale Assureur                         | 42                   | 79%        | 45                   | 93%        | 48                   | 96%        | 82                   | 94%        | 48                   | 98%        |
| Oliver Publishing                            | 316                  | 69%        | 6844                 | 83%        | 6711                 | 82%        | 6997                 | 83%        | 6635                 | 75%        |
| President's Academy                          | N/A                  | N/A        | 37                   | 78%        | 42                   | 67%        | 35                   | 80%        | 36                   | 69%        |
| Primerica                                    | 277                  | 65%        | 1448                 | 73%        | 1725                 | 77%        | 1720                 | 76%        | 1699                 | 71%        |
| Real Estate and Mortgage Institute of Canada | N/A                  | N/A        | 548                  | 79%        | 563                  | 72%        | 555                  | 71%        | 533                  | 69%        |
| Seneca College                               | N/A                  | N/A        | 63                   | 86%        | 43                   | 93%        | 64                   | 91%        | 41                   | 85%        |

N/A : The results that relate to fewer than 30 candidates are not considered significant statistically and are omitted.